

Large Corporates & Institutions Grand Total

Finland 2018



Designs



Number of surveys	17	
Number of interviews	666	
Total Points Calculation	Rank 1: 55 points Rank 2: 44 points Rank 3: 33 points Rank 4: 22 points Rank 5: 11 points	Rank based on Overall Performance in each survey Each supplier's points are summed and ranked If rank is tied, suppliers are placed in alphabetical order
Interviewees	CFO, CEO, CIO, Partner, Group Treasurer, Head of Funding, Treasurer, Trader, Portfolio Manager, Buy-Side Analyst, Cash Manager, Head of Trade Finance, Head of Back Office	
Method	Telephone interviews by Prospera interviewers	

Grand Total

Rank		Total Points		Number of	Number of	Number of	Number of	Number of
18	17	18		Rank 1	Rank 2	Rank 3	Rank 4	Rank 5
1	1	627	Danske Bank	3	5	5	3	1
2	2	605	Nordea	7	3	1	1	3
3	3	495	SEB	4	1	4	4	1
4	4	341	OP Corporate Bank	1	3	3	2	1
5	6	143	Carnegie	1	2	0	0	0
6	5	110	Swedbank	0	1	1	0	3
7	*9	88	J.P. Morgan	1	0	1	0	0
8	7	77	Evli	1	0	0	1	0
*9	*9	44	eQ Asset Management	0	1	0	0	0
*9	*11	44	Handelsbanken	0	0	0	2	0

Surveys

Survey	Market	Interviews	Time period
Relationship Management			
Corporate Banking	Finland	59	September 14 - November 6, 2018
Institutional Banking	Finland	29	November 9 - December 20, 2018
Investment Banking			
Corporate Finance Advisors	Finland	101	Aug 9 - Nov 26, 2018 and Jun 28 - Nov 27, 2017
DCM IG Issuers	Finland	29	April 12 - May 15, 2018
Syndicated Loans	Finland	26	September 14 - November 2, 2018
Loan Agency & Loan Operations	Finland	51	September 14 - November 7, 2018

Surveys

Survey	Market	Interviews	Time period
Transaction Banking			
Cash Management	Finland	49	November 21, 2017 - January 23, 2018
Trade Finance	Finland	75	November 21, 2017 - January 24, 2018
Markets			
Domestic Credit Products	Finland	21	March 6 - April 12, 2018
Nordic Credit Products	Finland	20	March 6 - April 12, 2018
Government Securities	Finland	11	March 6 - April 12, 2018
Interest Rate Swaps	Finland	26	March 8 - April 13, 2018
Foreign Exchange	Finland	39	May 11 - June 19, 2018
Domestic Equity	Finland	20	October 19 - December 10, 2018

Surveys

Survey	Market	Interviews	Time period
Back Office			
Back Office Equity	Finland	22	August 15 - September 24, 2018
Back Office FI, FX & Derivatives	Finland	32	May 15 - June 25, 2018
Asset Management			
External Asset Management	Finland	56	March 22 - June 29, 2018

Top 5 Overall Performance

Corporate Banking		Institutional Banking	Corporate Finance Advisors
Rank			
1	Nordea	SEB	Danske Bank
2	OP Corporate Bank	Nordea	Carnegie
3	Danske Bank	J.P. Morgan	Nordea
4	SEB	Danske Bank	-
5	Swedbank	Citigroup	-

DCM IG Issuers		Syndicated Loans	Loan Agency & Loan Operations
Rank			
1	Nordea	Nordea	SEB
2	Swedbank	OP Corporate Bank	OP Corporate Bank
3	Danske Bank	SEB	Danske Bank
4	OP Corporate Bank	Danske Bank	Nordea
5	SEB	-	Swedbank

Top 5 Overall Performance

Cash Management		Trade Finance	
Rank			
1	Danske Bank		OP Corporate Bank
2	Nordea		Danske Bank
3	SEB		SEB
4	OP Corporate Bank		Handelsbanken
5	-		Nordea

Domestic Credit Products		Nordic Credit Products		Government Securities	
Rank					
1	Nordea	Nordea		Danske Bank, Nordea	
2	Danske Bank	Danske Bank		-	
3	OP Corporate Bank	Swedbank		-	
4	SEB	SEB		-	
5	Swedbank	BNP Paribas		-	

Top 5 Overall Performance

	Interest Rate Swaps	Foreign Exchange	Domestic Equity
Rank			
1	Nordea	J.P. Morgan	Carnegie
2	Danske Bank	SEB	Nordea
3	OP Corporate Bank	Danske Bank	SEB
4	-	Citigroup	Danske Bank
5	-	Nordea	-

	Back Office Equity	Back Office FI, FX & Derivatives	External Asset Management
Rank			
1	SEB	SEB	Evli
2	Carnegie	Danske Bank	eQ Asset Management
3	Danske Bank	OP Corporate Bank	Aktia
4	Evli	Handelsbanken	SEB
5	OP Corporate Bank	Nordea	Danske Bank

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